



1


2

DRE Mission

To safeguard and promote the public interests in real estate matters through licensure, regulation, education, and enforcement.

Business & Professions Code Section 10050.1



Protection of the public shall be the highest priority for the Department of Real Estate in exercising its licensing, regulatory, and disciplinary functions. Whenever the protection of the public is inconsistent with other interests sought to be promoted, the protection of the public shall be paramount.



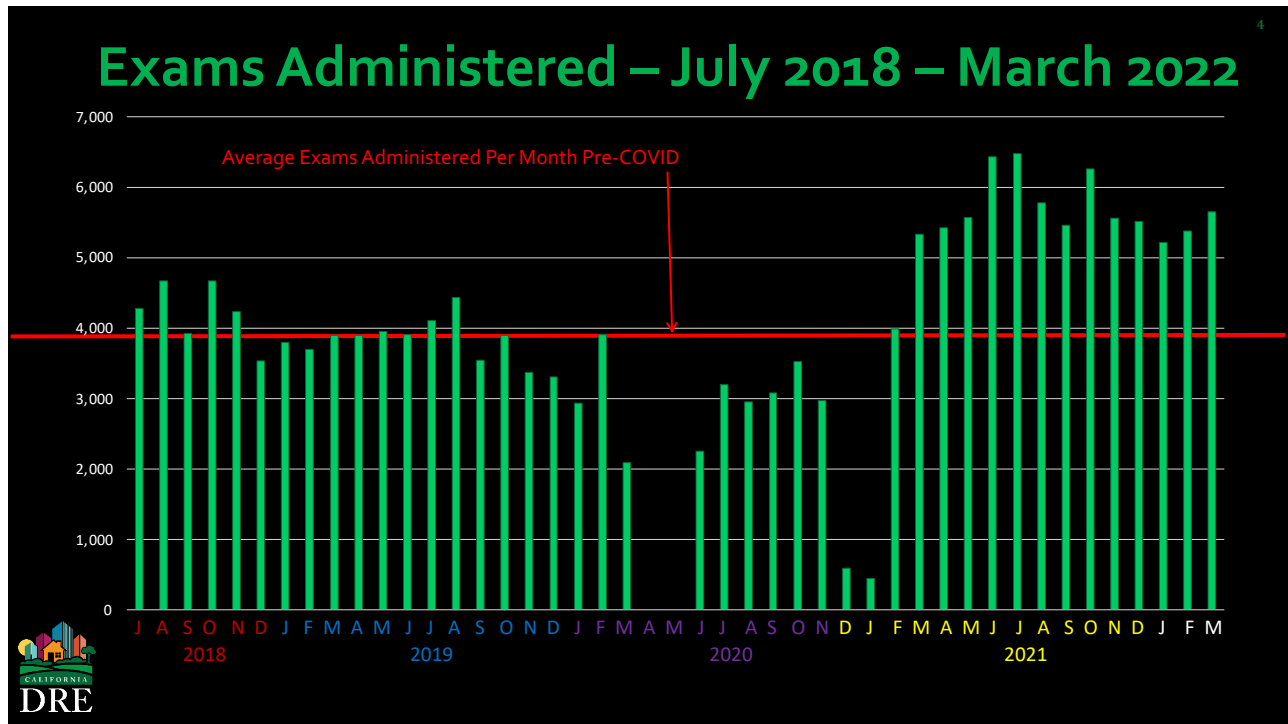
2

COVID-19 Effects - Exam Centers

- Since March 2020
 - Five Exam Centers Operating at 50% Capacity
- On March 14th
 - La Palma Expanded to 75% Capacity
- On April 1st
 - La Palma Expanded to 100% Capacity
- Since April 15th
 - All Exam Centers Operating at 100% Capacity

3



4

5

Exam Development

- Ensure DRE Exams:
 - Test for the Practical Knowledge Levels Required for Entry/Advancement in Profession
 - Are Legally Defensible
- License Exams Should Be Updated Every 5-7 Years
- Four Phases
 1. Occupational Analysis
 2. Examination Development
 3. Final Development & Review
 4. Implementation



5


6

Exam Development

- Relies on Industry Members
 - Industry Members: Thousands Responded to Survey on Minimum Competency to develop Occupational Analysis
 - SME: Hundreds Participated
 - Reviewed & Revised Items / Developed Exam Questions
- Project Delayed, in Part, Due to COVID-19
 - Most Work Done Virtually
 - 72 Item Review/Writing Workshops
- Now Complete
- New Content To be Integrated into Exams This Summer





6




eLicensing System

Four Applications are Now Online

1. Salesperson Exam Only
2. Salesperson Exam/License Combo
3. Broker Exam Only
4. Broker Exam/License Combo



7




eLicensing System

Saves Time for Applicant

- No Longer Have to Print and Mail Application Packet
- Deficiencies Are Addressed Through Email
- Applicants Can Check Their Status

8





eLicensing System

Saves Time for DRE

9

- Less Paper Received, Processed and Filed
- Step-by-Step Online System Reduced Deficiencies
- Faster to Process – Everything is Electronic
- Reduced Phone Calls to Check Status and Address Deficiencies


9

Senate Bill (SB) 263

(Rubio)

Signed by Governor Newsom: September 28, 2021

- Effective: January 1, 2023
- Amends Section 10151 and 10153.2 of the Business and Professions Code Statutory/Pre-License Courses
- Amends Section 10170.5 of the Business and Professions Code Continuing Education Courses


10

10

Senate Bill (SB) 263

(Rubio)

Changes to TWO Statutory / Pre-License Courses:

1. Real Estate Practice

Must include a component on implicit bias, including education regarding the impact of implicit bias, explicit bias, and systemic bias on consumers, the historical and social impacts on those biases, and actionable steps students can take to recognize and address their own implicit bias.



11

Senate Bill (SB) 263

(Rubio)

Changes to TWO Statutory / Pre-License Courses:

2. Legal Aspects of Real Estate

Must include a component on state and federal fair housing laws as they apply to the practice of real estate. The fair housing component shall include an interactive participatory component, during which the applicant must role play as both a consumer and real estate professional.



12

Senate Bill (SB) 1495 (Committee on Business, Professions and Economic Development)

This bill would:

- Combine New Fair Housing & Implicit Bias Requirements into the Real Estate Practice Course
- Remove Fair Housing Requirements from Legal Aspects of Real Estate Course
- Remove Drafting Error Which Could be Interpreted to Require a New Fair Housing Course for Salespersons
- Change Implementation Date to January 1, 2024



13



14